



Lisa Morgan Solutions

Who The Best Leaders Call To Get Better
A Subsidiary of Simple Solutions, LLC.

Simple Solutions LLC (trade named Lisa Morgan Solutions) is a proven, privately held, Woman Owned, Small consulting company, founded in 2004 to help Executives of Private, Non-Profit, and Federal, State, County, and Local governments nationwide achieve efficiency, transparency, and modernize for **results**.

CAPABILITIES STATEMENT

Simple Solutions LLC

Trade Name: Lisa Morgan Solutions

POC: Lisa Morgan

E: connect@lisamorgansolutions.com

P: 202-329-4890

W: www.lisamorgansolutions.com

Unique Entity ID: NVG8MWNCHKW7

CAGE Number: 5LT03

DC DSLBD: LSZXR43319092027

Core Capabilities

- **Strategic Planning & Operational Efficiency:** Delivering actionable roadmaps to streamline workflows, reduce costs, and align with agency priorities.
- **Technology Integration:** Providing trusted advisory, application interoperability, and ROI-driven IT strategies.
- **Customer Experience Transformation:** Enhancing service delivery through enterprise portals, call center optimization, and quality assurance.
- **Change Management:** Driving seamless adoption of new technologies and fostering organizational culture transformation.
- **Leadership and Talent Development:** Empowering individuals and teams with training, coaching, and professional assessments.

Performance Certifications



- **Professional:** International Coaching Federation, Lean Six Sigma
- **Leadership Tools:** Workplace Big 5, Hogan Leadership Forecast Series, Myers-Briggs FIRO-B
- **Performance:** 360 Assessment, ROI Analysis, Quality Assurance Expertise
- **State and Local:** DC Small Business Certified

Differentiators

- **Experience That Delivers:** Our team of former government, corporate, and top-tier consulting leaders brings real-world insights to your organization.
- **Proven ROI:** Our track record shows we streamline processes, cut costs, and deliver measurable returns that drive your bottom line.
- **Organization-Wide Impact:** Our proprietary methodologies deliver holistic solutions that align with every level of your organization for lasting impact.
- **Client-Focused Results:** We partner with you to define and achieve strategic goals through practical, results-driven solutions that get **results**.

Past Performance

Private Sector

- Microsoft, Uber, Johnson & Johnson, USB Bank, GSK Pharmaceuticals: Leadership Development, Training and Coaching

Federal Agencies

- U.S. Army: Change and Culture Transformation
- Department of Homeland Security: Executive Advisory towards Change Management

Local Governments

- District of Columbia: Comprehensive Customer Service Solutions, Technology Integration, Change Management, Enterprise Training,
- Prince George's County, MD: Process Improvement, Agency Service Delivery Improvement, Comprehensive Customer Service Solutions, Technology Integration, Enterprise Training, Change Management

Contracting Information

- **NAICS Codes:**
 - 541611: Management and Financial Consulting
 - 541612: Human Resource Consulting
 - 541613: Marketing Consulting Services Management
 - 541618: Other Management Consulting Services
 - 541511: Custom Computer Programming Service
 - 541512: Computer Systems Design Services
 - 611430: Professional and Management Development Services
- **GSA Schedule SINS:**
 - 541611: Business Program and Project Management
 - 54151S: IT Strategy and Architecture Services
- **NIGP Codes:**
 - 918-20-00: Business Consulting, Small
 - 918-21-00: Business Consulting, Large
 - 918-29-30: Consulting Services Related To The Implementation of Software
 - 918-58-00: Governmental Consulting
 - 918-66-00: Human Resources Consulting
 - 918-75-00: Management Consulting
 - 918-79-00: Minority and Small Business Consulting
 - 918-83-00: Organizational Development Consulting
 - 918-90-00: Strategic Technology Planning and Consulting Services
 - 924-35-00: In-Service Training (For Employees)
 - 952-90-00: Training and Instruction (For Clients, Not Staff)
 - 958-16-00: Business Management Services
 - 958-68-00: Support Services, Management
 - 958-77-00: Project Management Services
 - 958-82-00: Records Management Services
 - 961-10-00: Business Plan Development Services
 - 961-21-00: Cost Estimating
 - 961-56-00: Program/Project Development and Management Services
 - 961-62-00: Personnel Services (Not Employment)
 - 962-58-00: Professional Services (Not Otherwise Classified)